

Guy's and St Thomas' **NHS**
NHS Foundation Trust

essentia

ENERGY PERFORMANCE CONTRACT (EPC) FRAMEWORK

Managed by the public sector,
for the public sector

Benefits of Essentia's EPC framework

- Essentia will adopt a partnership approach with clients to deliver the EPC
- Fully compliant, flexible procurement and project management process
- Typical annual **savings of between 15% and 25%** on energy and carbon consumption
- Transparent costs and staged reviews agreed throughout the engagement
- A set of robust terms and conditions to support the contracts

STRATEGIC ENERGY ADVISOR (SEA) FRAMEWORK

In conjunction to our main offering we provide a Strategic Energy Advisor (SEA) framework made up of a small number of experienced, expert organisations able to offer support to the EPC project before, during and after the managed service phase. Just a sample of the types of services available are:

- Technical support at various or all of the stages
- Independent Measurement and Verification
- Assessment of technical/commercial risks
- Assistance with financial modelling
- Legal support

Depending on the client's own skills and resources the framework offers flexibility in selecting one or more of the services available.

THE ESSENTIA EPC FRAMEWORK EXPLAINED

The framework is made up of eight main suppliers:

1 Breathe Energy	2 British Gas
3 Cofely GDF Suez	4 Cynergin
5 E.ON Connecting Energies	6 ENER-G
7 Imtech UK	8 Skanska

The preferred Energy Savings Company (ESCO):

- Will **guarantee the energy savings** over the lifetime of the contract (based on reduction of kWh or £ saving)
- Will **guarantee a reduction** in CO2 emissions
- Will assess the current energy situation and **make recommendations for change** during the Investment Grade Audit (IGA) phase. The contracting authority can decide which technologies to proceed with and the terms of the arrangement before entering the Managed Service Agreement (MSA)

The contracting authority:

- Will be invited to evaluate the ITT responses to ensure they select a suitable partner
- Will award an MSA to the ESCo that allows them to reduce operating costs, energy consumption and transfer risk
- Can choose to self fund, co-fund with the ESCo or ask the ESCo to cover the costs of all aspects of the project; funding is repaid through the energy savings

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We were very satisfied with the support we received throughout the procurement process and we were in total control of the decisions being taken. We found the service delivery to be very prompt and efficient.

John Carey, Director of Estates and Capital Planning at Kent and Medway NHS and Social Care Partnership Trust

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I am very satisfied with the Energy Performance Contract tender support and management service provided by Essentia. Their process has been easy to follow and they have developed an excellent partnership with myself and the other parties involved.

Brendan Rouse, Energy Manager at Great Ormond Street Hospital for Children NHS Foundation Trust

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HOW TO GET STARTED

For further information on how we can assist you with your EPC process, please contact the EPC Team on 020 7188 9818.

essentia.gstt.nhs.uk

Essentia is part of Guy's and St Thomas' NHS Foundation Trust